



SAGE ACT!

2011

ACCESS ALL AREAS
OF YOUR CUSTOMER DATA

Version Comparison Table



sage

ACT!

Version Comparison Chart

| | ACT! by Sage 2005 | ACT! by Sage 2006 | ACT! by Sage 2007 | ACT! by Sage 2008 | ACT! by Sage 2009 | ACT! by Sage 2010 | Sage ACT! 2011 |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|----------------|
| Multi-select Values and Customisable Drop-downs | • | • | • | • | • | • | • |
| Rich Text Formatting | • | • | • | • | • | • | • |
| Attach Documents to Activities, Notes, and History | • | • | • | • | • | • | • |
| Groups with Dynamic Group Membership | • | • | • | • | • | • | • |
| Company Records with Contacts Linked to Companies | • | • | • | • | • | • | • |
| Five Calendar Views, including Daily, Weekly, and Monthly | • | • | • | • | • | • | • |
| Sales Opportunity Features, including the Opportunity List View, Instant Quotes, Sample Sales Processes, and a Graphical Sales Pipeline | • | • | • | • | • | • | • |
| Preformatted Reports | • | • | • | • | • | • | • |
| Export to Excel® | • | • | • | • | • | • | • |
| Query-based Sync | • | • | • | • | • | • | • |
| Customisable Opportunity Field Names and Types | | • | • | • | • | • | • |
| Citrix® and Terminal Services | | • | • | • | • | • | • |
| Automatic Database Backup and Sync | | • | • | • | • | • | • |
| Last Email Field | | | • | • | • | • | • |
| Specify Linked Contact and Company Fields | | | • | • | • | • | • |
| Security Features, including Field-level Security and the Ability to Secure Notes, History, and Opportunities en Masse | | | • | • | • | • | • |
| Graphical Activity, Opportunity, and Admin Dashboards | | | | • | • | • | • |
| Duplicate Checking by First and Last Names | | | | • | • | • | • |
| Group and Company Features, including Duplicate Checking and Advanced Queries | | | | • | • | • | • |
| Related Contacts | | | | | • | • | • |
| Microsoft® Outlook® Email Integration | | | | | • | • | • |
| Outlook Rules | | | | | • | • | • |
| Social Media Integration | | | | | | • | • |
| Sage E-marketing for ACT!¹ | | | | | | • | • |
| ACT! Mobile Live² | | | | | | • | • |
| Reports View | | | | | | • | • |
| Simplified Navigation | | | | | | • | • |
| Welcome Page | | | | | | • | • |
| Customisable Opportunities | | | | | | • | • |
| Smart Tasks | | | | | | | • |
| Professionally Designed Email Marketing Templates³ that Complement Smart Tasks | | | | | | | • |
| Sage Business Info Services for ACT!⁴ | | | | | | | • |
| Sage ACT! and Outlook Contact Sync | | | | | | | • |
| Sage ACT! and Outlook Calendar Sync | | | | | | | • |
| Sage ACT! and Outlook Contact and Calendar Sync in Sage ACT! Premium (access via web) | | | | | | | • |
| Direct Import from Excel | | | | | | | • |
| Re-designed Welcome Page with Featured Videos | | | | | | | • |
| Security that Prevents Sensitive Email History from Attaching to Sage ACT! User Records | | | | | | | • |

1 Requires additional subscription.

2 Requires additional subscription.

3 Requires a subscription to Sage E-marketing for ACT!.

4 Requires additional subscription.